

ProfessionalEdge Winning Tips



Cover for more than just Claims

Do you want more from a policy than just covering claims?

AIG has you covered! Our new ProfessionalEdge product suite offers a variety of claims and risk management features that aim to enable early intervention in the case of disputes between policyholders and their clients.

The willingness and desire to resolve disputes and work through complex issues before resorting to litigation is often dependent on the relationship between the policyholder and the client. Our new risk management solutions can assist insureds to do just this, by:

- offering free legal consultation from our 17 strong panel firms (conditions apply);
- Providing \$100,000 of public relations expense cover; and
- Providing Claims Mitigation Costs cover to help clients minimise their exposure.

Easily quote and bind ProfessionalEdge policies online via *Sunrise* or the AIG *Transact* Business Portal.

Winning Tip No. 3

Paying attention to the risk management features that insurers offer is vital to ensure early intervention in the case of a dispute between policyholders and their clients.

Partnering with an insurer who is accessible through local claims examiners, who truly care and can guide policyholders through complex scenarios is the difference between simply covering a claim and providing world-class service to clients.



For more information and sales tools:
www.aig.com.au/ProfessionalEdge